



# Wells Fargo West Coast Energy Conference

Jeremy Thigpen, President and CEO

San Francisco – June 20-21, 2017

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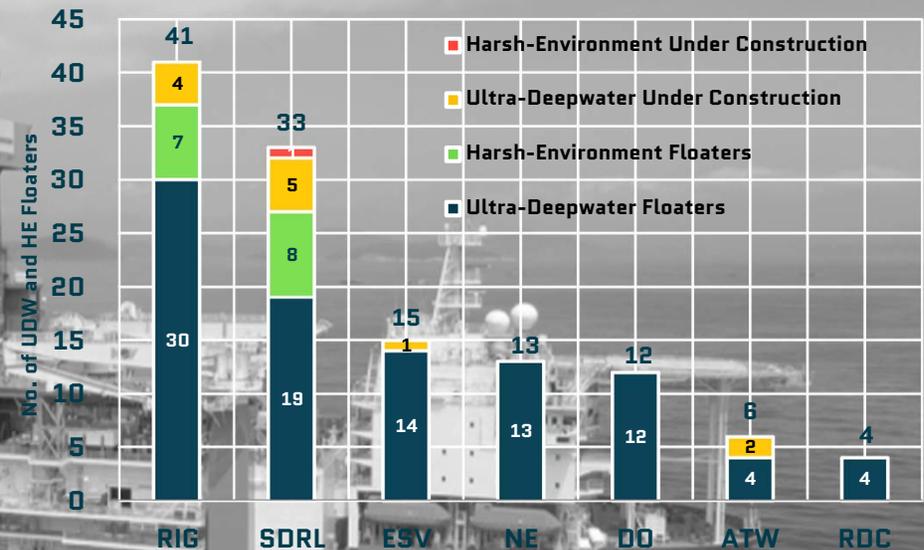
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# Leading International Offshore Contract Driller

## Transocean Overview

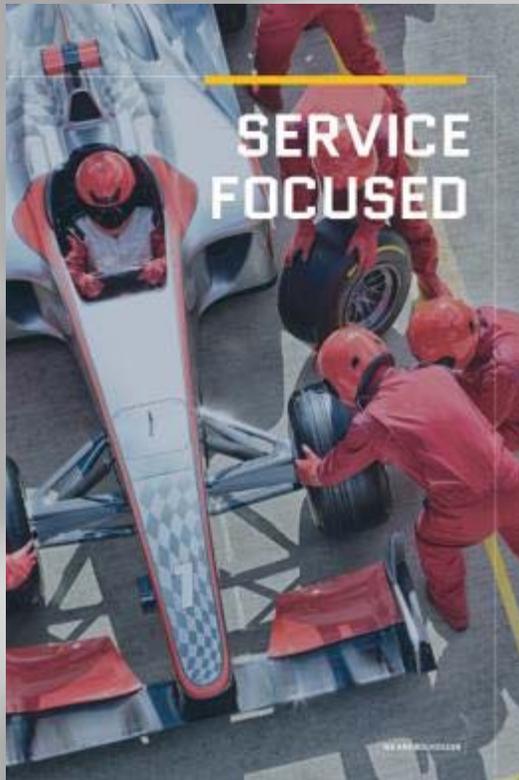
- Largest combined fleet of high-specification UDW and HE floaters, including 17 newbuild floaters added since 2008
- Operates in major markets worldwide - strong customer relationships
- Pioneering culture
  - Long history of industry firsts
  - Unmatched technical experience
- Industry leading contract backlog of \$10.8 billion at 4/24/17
- Strong financial position and solid liquidity of \$6.1 billion at 3/31/17

## Best-In-Class High-Specification Floaters

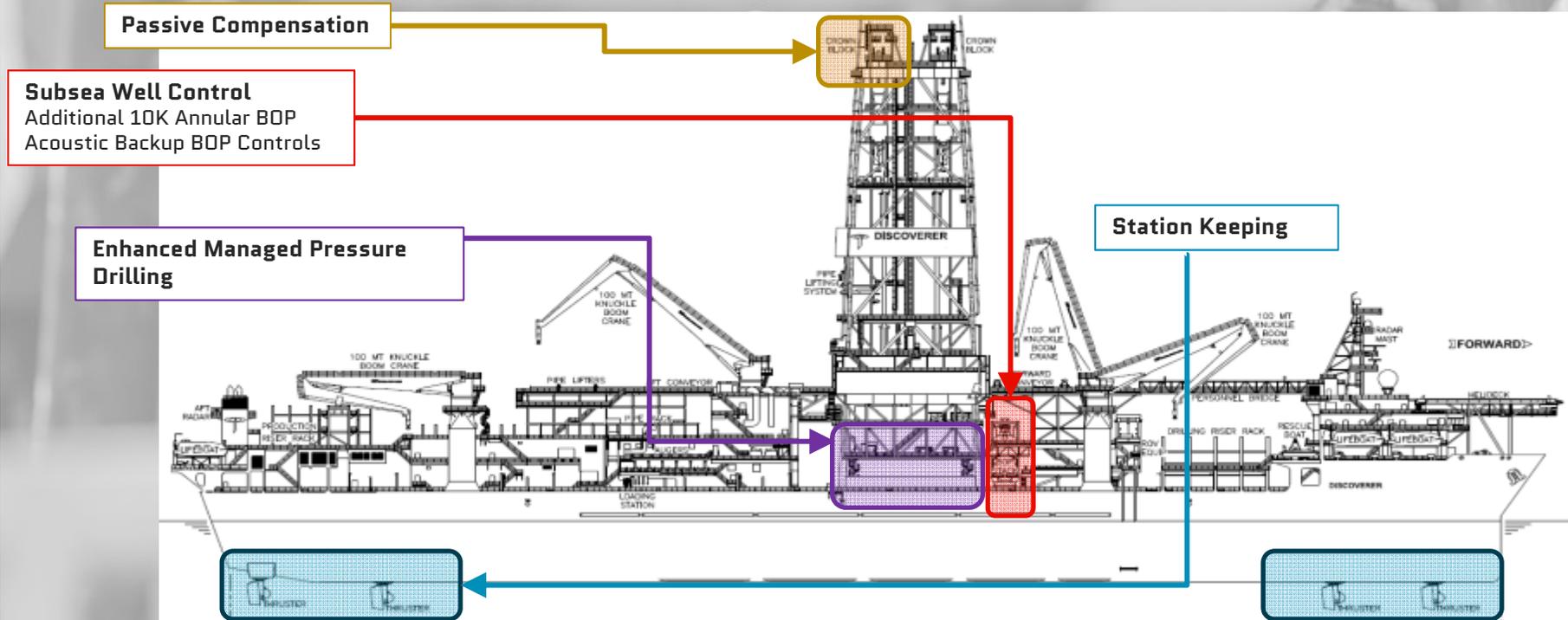


Source: Fleet Status Reports

# The Transocean Culture



# Discoverer India – A Strategic Upgrade



# Value Adds – Collaborating with OEMs

## Benefits

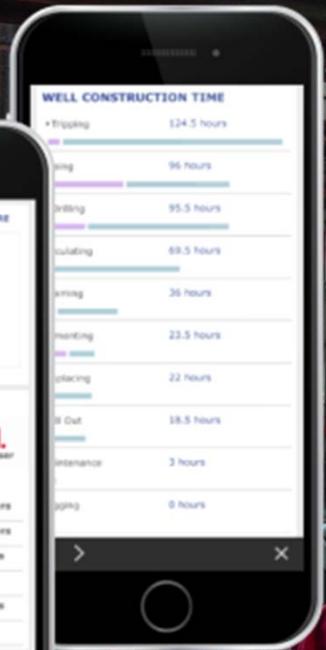
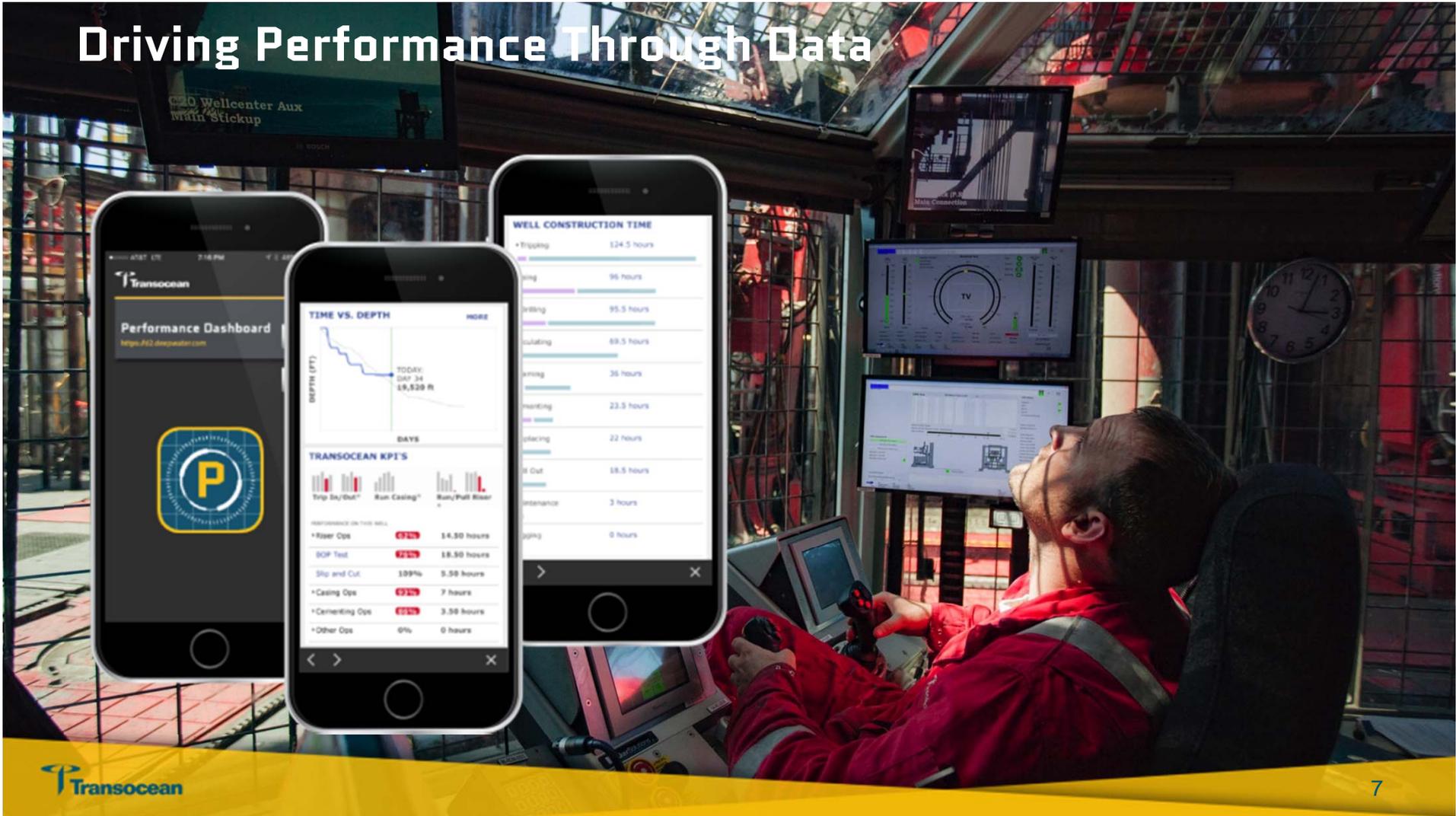
- Improving Uptime for our Customers
- Leveraging RIG and OEMs Strengths
- Reducing Total Cost of Ownership
- Usage-Based Service Model
- Reliability-Centered Approach



Blowout Preventer (BOP)



# Driving Performance Through Data



# Experience Beyond the Competition

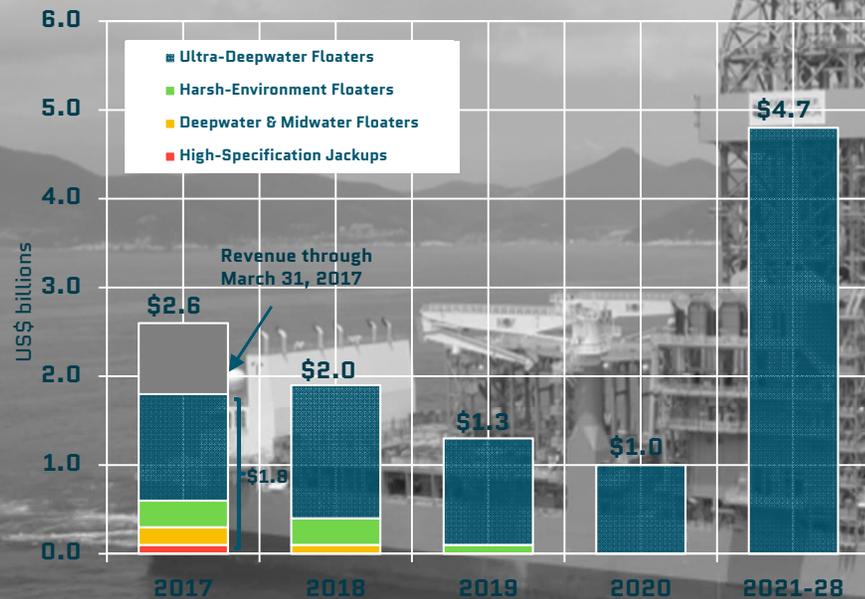
## Unmatched Deepwater Expertise



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# Industry Leading Contract Backlog

**\$10.8 Billion Total Backlog\***



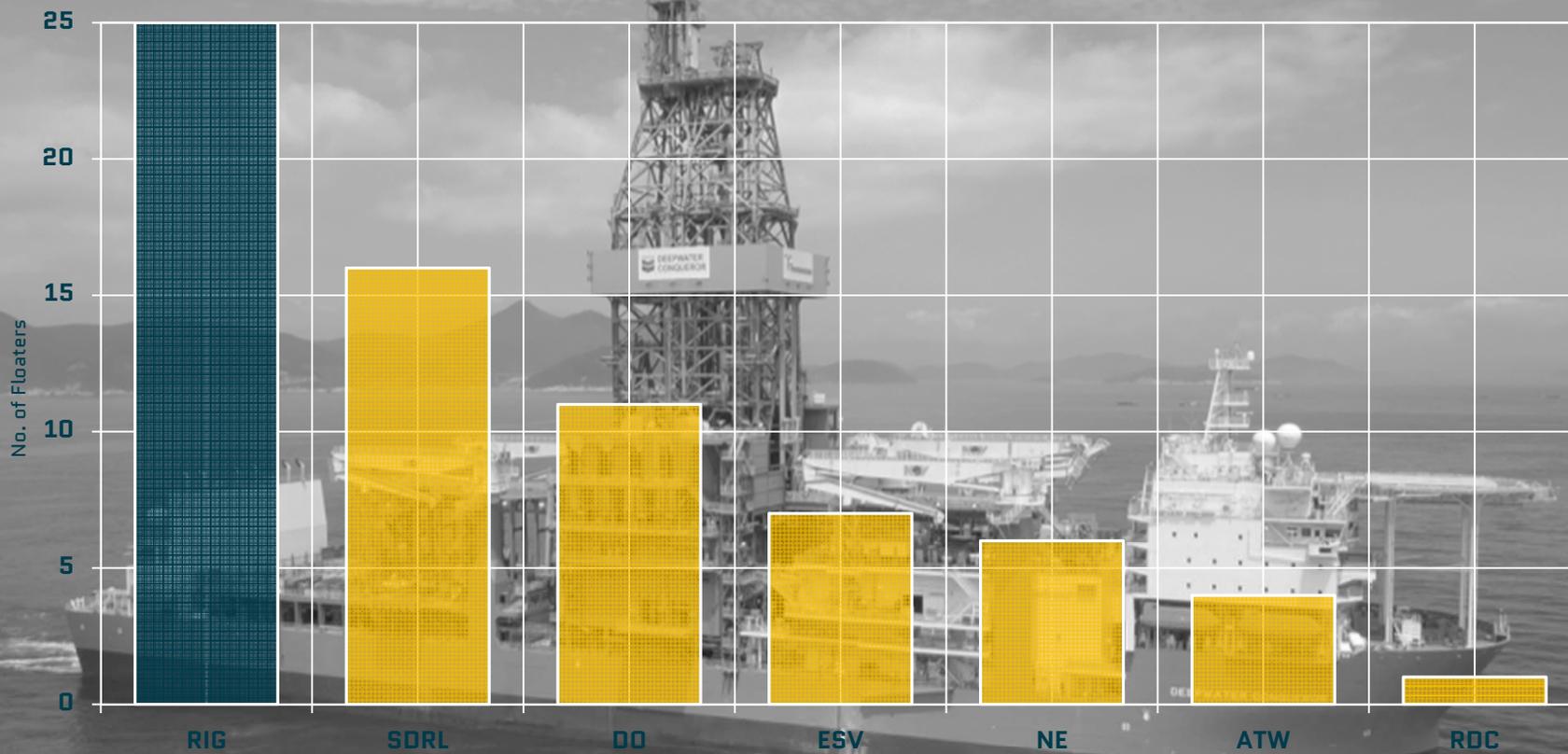
**Extensive Customer Relationships\*\***



\* Contracted operating dayrate multiplied by the contract duration for future periods as of 4/24/17; Also includes agreement with Borri Drilling to operate three jackups in Thailand.

\*\* Listed companies may not have current backlog

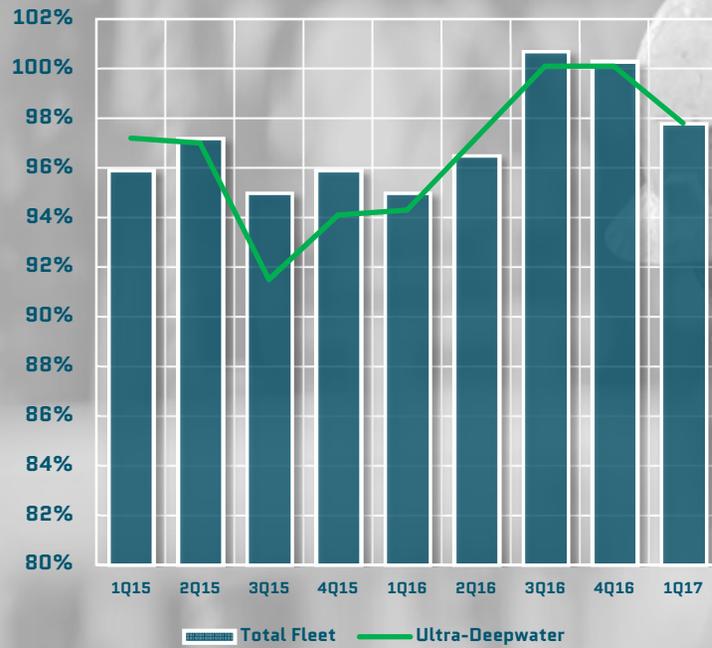
# Current and Future Contracted Floaters



Source: Fleet Status Reports

# Proof of Performance

**Revenue Efficiency**  
Trailing 4 Quarters - 99%



**Revenue & EBITDA**  
Adjusted Normalized



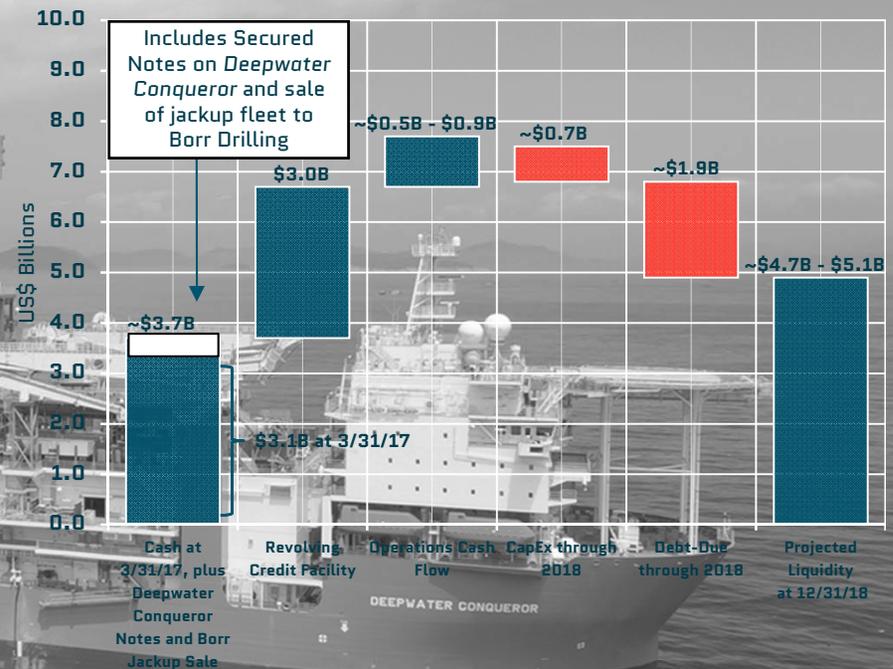
# Proactive Liquidity Management

## Accomplishments

- Issued \$1.25B senior unsecured notes due 2023
- Issued senior secured notes
  - \$410M due 2022
  - \$1.23B due 2024
- Opportunistically repurchased debt
  - \$902M open market
  - \$981M via tender\*
- Uncontracted newbuilds
  - Deferred payments into 2020
  - Removed ~\$1B in shipyard obligations
- Acquired Transocean Partners

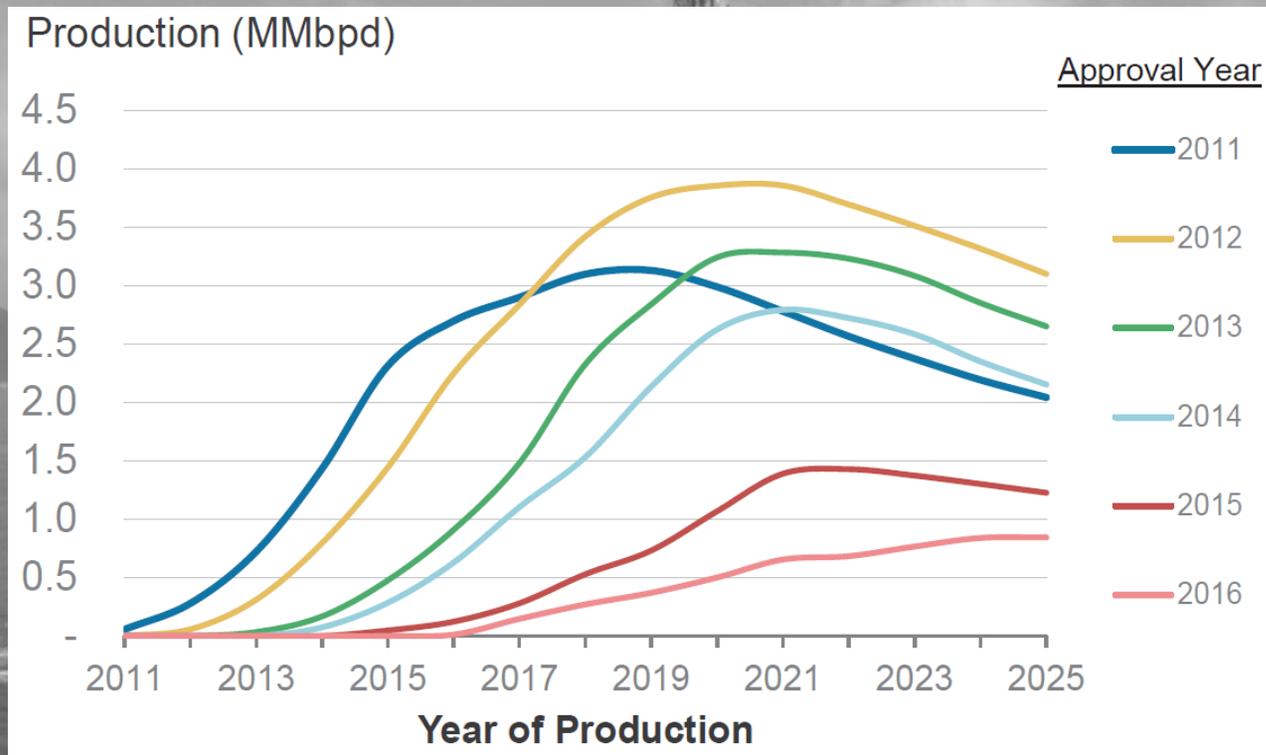
\*Excludes Tender Offers announced on 6/13/17

## Strong Liquidity\*\*



\*\*Estimated projected liquidity includes Deepwater Conqueror secured notes and sale of jackup fleet to Borr Drilling; excludes Tender Offers announced on 6/13/17 and Eksportfinans debt.

# Oil Production from Prior CapEx Cycles is Starting to Peak

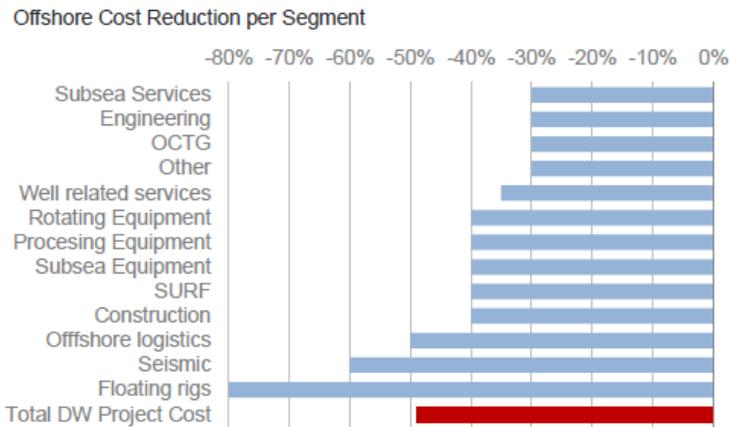


Prior CapEx Cycles are Losing Momentum

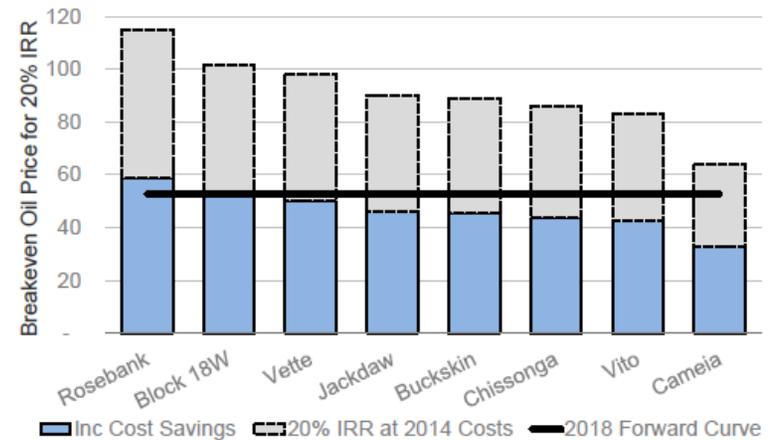
Source: Morgan Stanley, Rystad Energy – April 2017. Analysis excludes shale resources due to short cycle nature

# Cost Reductions Make Offshore Competitive with Onshore

Offshore deepwater costs have declined by as much as 50%, driven largely by structural improvements...



...as a result, breakevens for a number of major offshore projects have declined from \$91/bbl to \$46/bbl



Source: Morgan Stanley Research, April 2017; Wood Mackenzie

# Deepwater Floater Tendering

**~180% Increase in Rig Years – Q317-Q218**

June 2016 Snapshot



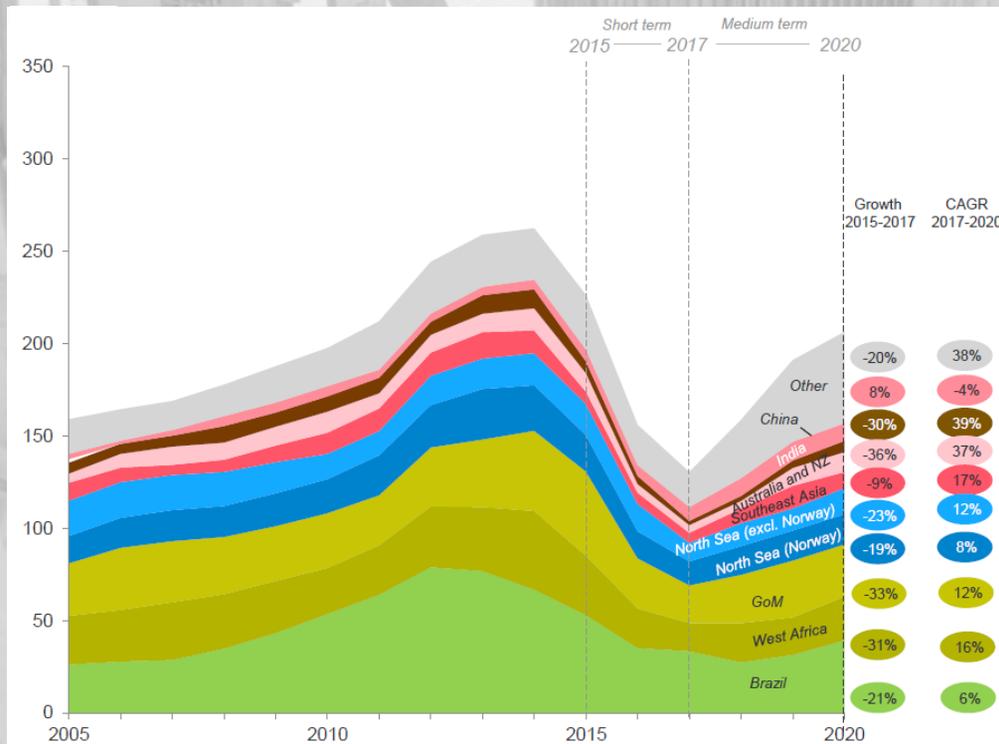
June 2017 Snapshot



■ IOCs ■ NOCs ■ Independents

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# Global Demand for Floaters Approaching 200 by 2020



Source: Rystad Energy RigCube, May 2017



**Transocean Spitsbergen**

# Summary and the Path Forward

Transocean will:

- Deliver the safest, most reliable and efficient operating results
- Remain the industry's undisputed leader in the ultra-deepwater and harsh-environment markets
  - High quality assets
  - Strongest backlog
- Use our unmatched experience and technical capabilities to strengthen our market leadership
- Remain focused on a strong / flexible financial position
- Position talent and assets for recovery



*Deepwater Thalassa*



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